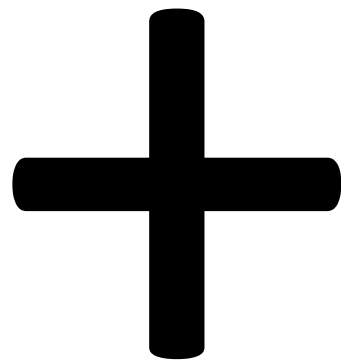


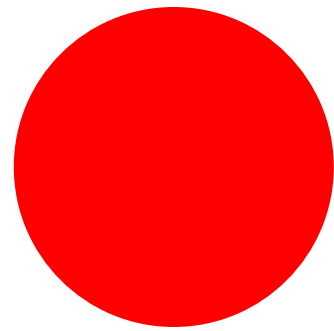
# 15 TRENDS IN RECRUITING

TOM HAAK

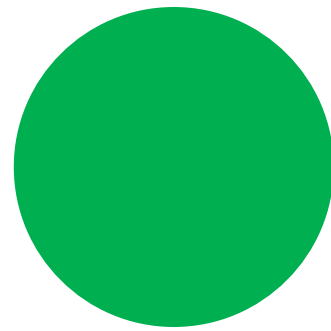




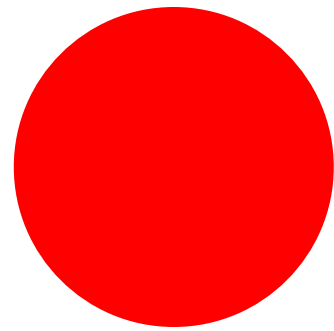






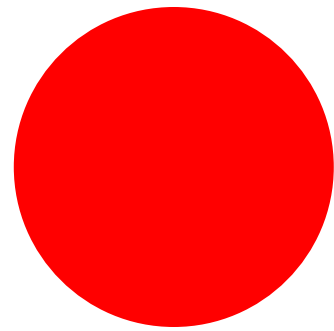




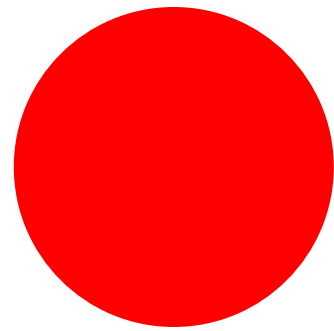




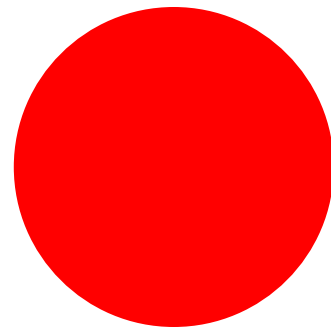




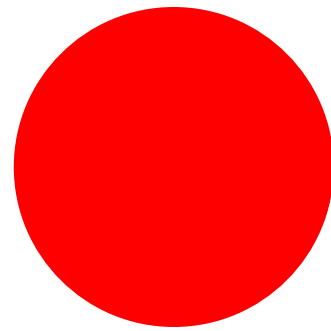






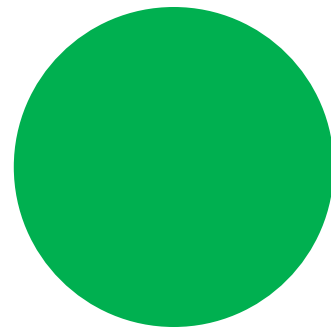




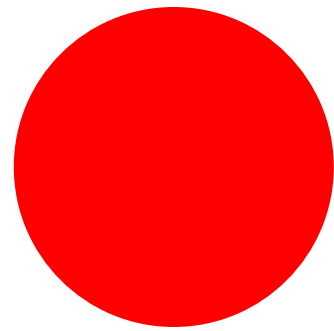




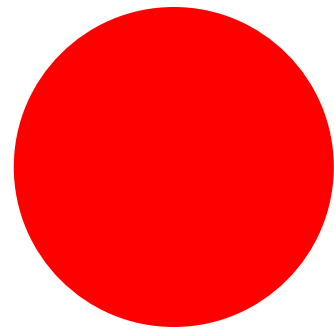




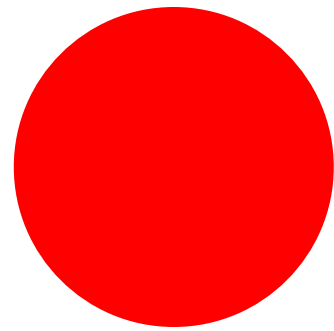






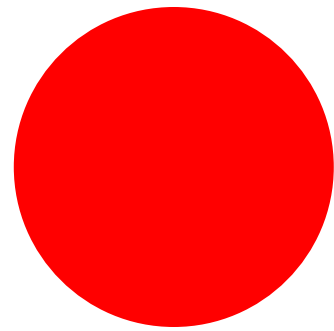




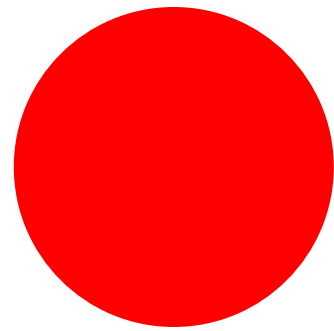




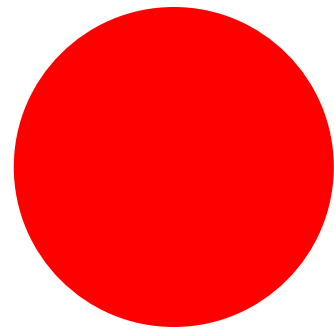




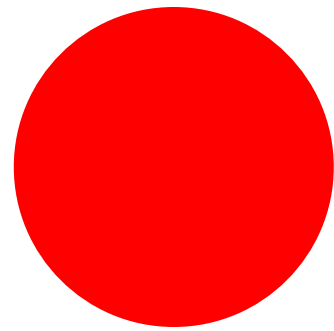






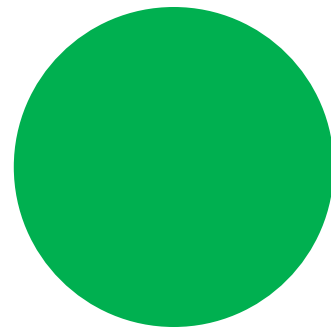




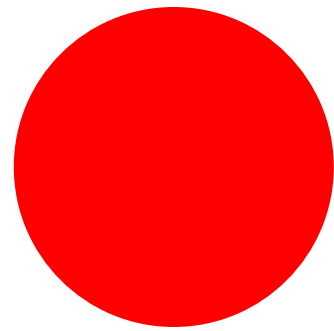




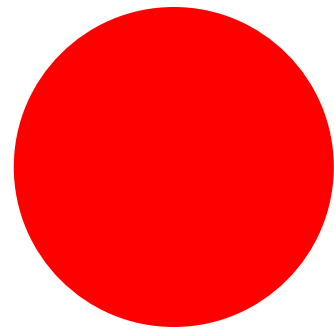




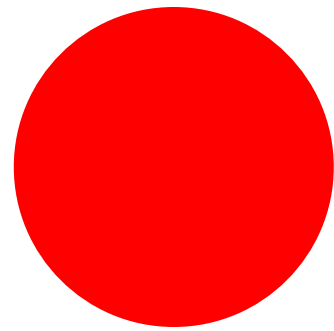






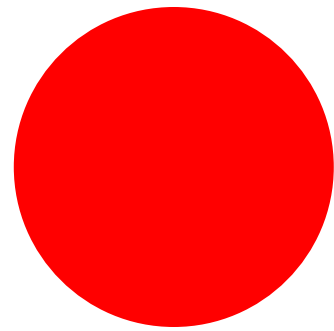




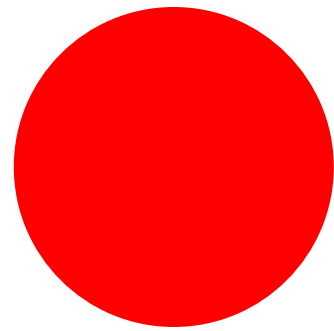




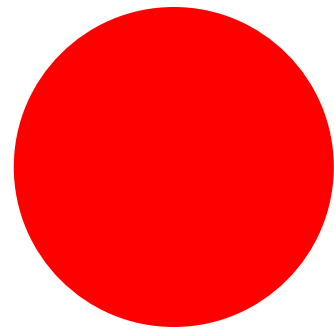




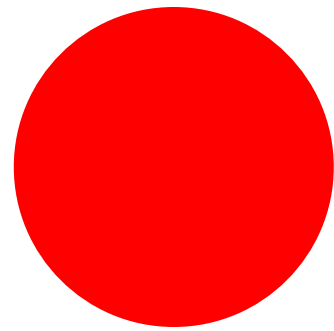






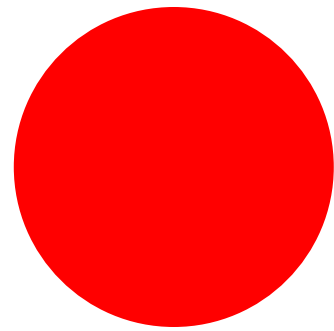




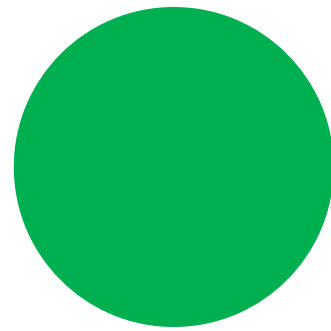




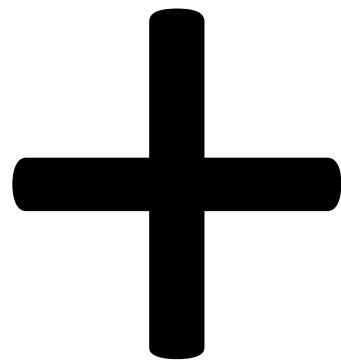














IMPULSIVITY

ATTENTION SPAN

LEARNING FROM MISTAKES



1. CX



# The Employee Experience (or Journey)/ EX



CATEGORIES

ABOUT

CONTACT



Search...



## HR TECH COMMUNITY

This site is in beta, a draft to work on with the international HR Tech community. Expect it to be ready in September 2017. Feel free to have a look, use what is already there, give comments and help make it better (see [About](#)). Please find below the Employee Roadmap, as your starting point to see the wood for the trees in the HR Tech landscape.

[Read more...](#)

### Exploration

Matching people and organisations

### Onboarding

Connect, learn and feel at home in an organisation

### Organisation & Teams

Organising for top performance and using full potential

### Growth

Learning, growing, developing and staying healthy

### HR Operations

Running people operations

### Measurement & Analytics

Collecting and analyzing people data

### Performance & Productivity

Aligning goals and improving performance and productivity

### Offboarding

Leaving and staying connected

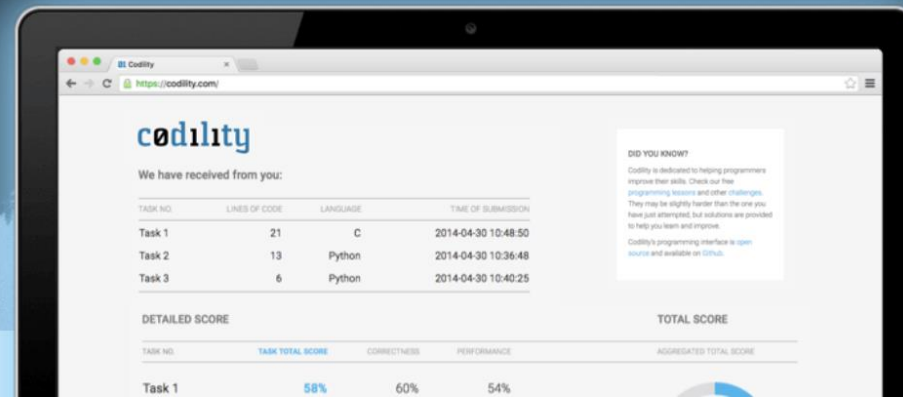


## 2. SPEED

# Hire stronger Developers, faster.

Start Recruiting

[Prepare for the test, try Lessons and Challenges](#)





# Personality Insights

The IBM Watson Personality Insights service uses linguistic analytics to extract a spectrum of cognitive and social characteristics from the text data that a person generates through blogs, tweets, forum posts, and more.

## Resources:

[API Overview](#)[Documentation](#)[Fork on Github](#)[Fork](#)

## Input Text

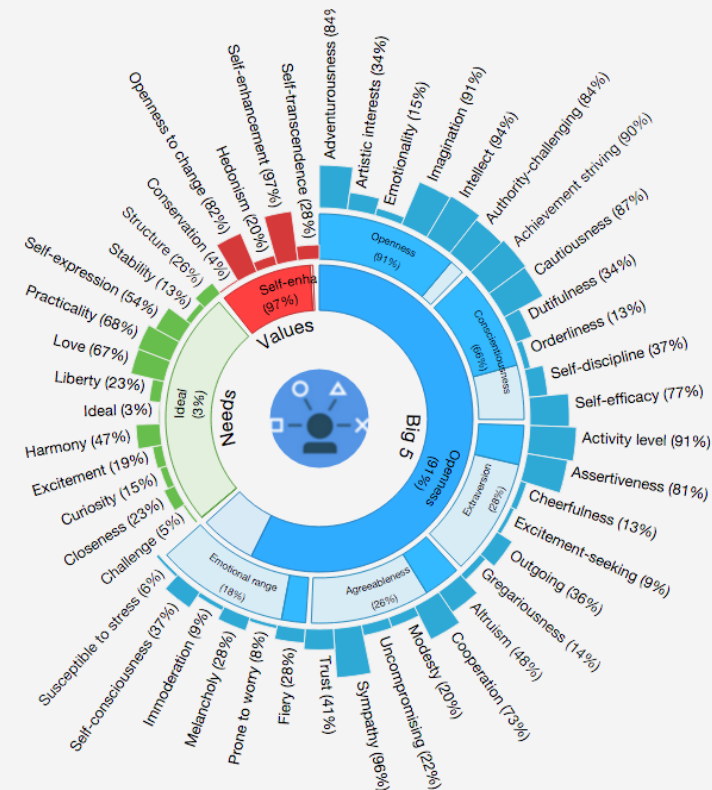
We need a minimum of 3500 words and ideally 6000 words or more to significant results. See [the science behind the service](#).

Ideally, the text should contain words we use in every day life relating to thoughts and responses. See [usage guidance](#) for details.

Choose Language:

☒ English ☐

and orange the 35 Top Potentials (in red: tested and calibrated, in



### 3. ADVANCED PROFILING





# Spend your time on **qualified** people.

Use technology to make better decisions on hiring and talent management.

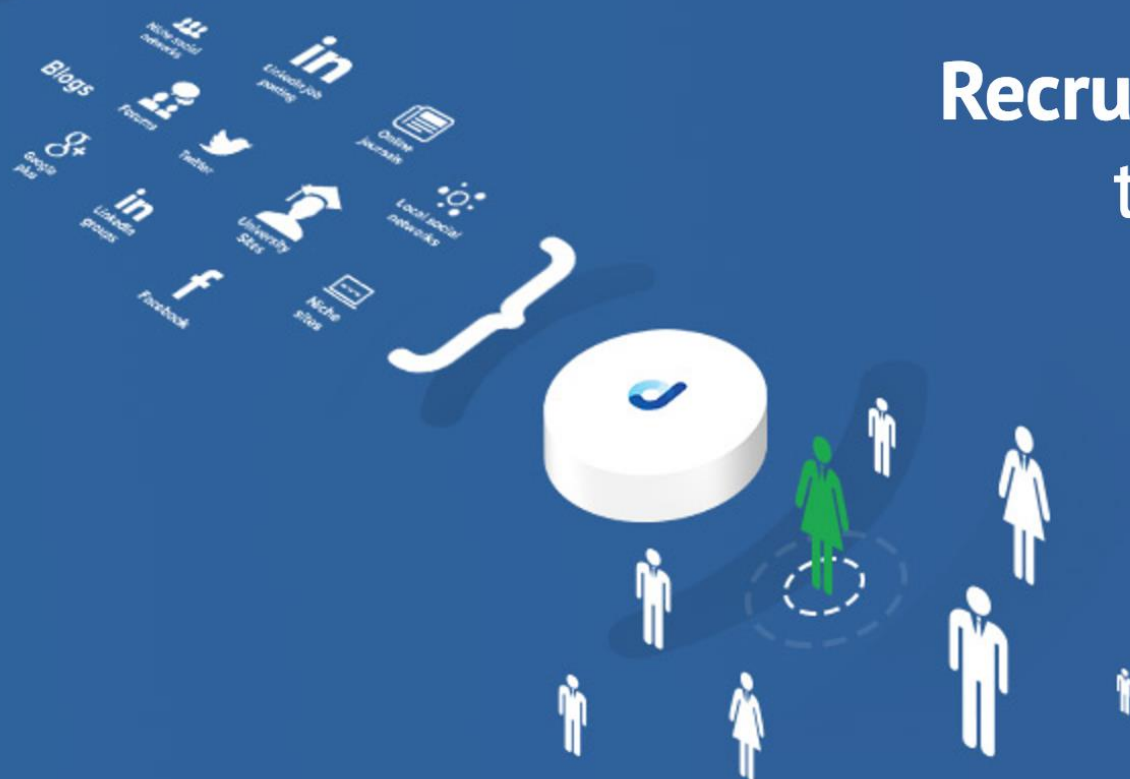
Get Started

## Research-based language A.I. can boost your recruitment.

Research shows that the language people use to express themselves has a direct correlation with their styles of thinking, emotions, and behavior; in short, their personalities. Predictive language models can significantly add efficiency to the recruitment process by matching ideal personality profiles with companies and job positions.

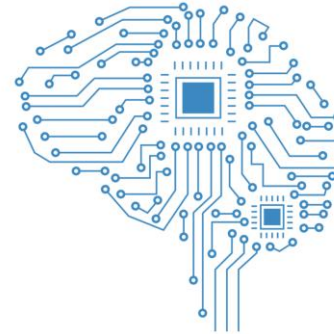
# Recruit better and more diverse talent faster using J-Score as a Relevancy Rank

[Learn more](#)

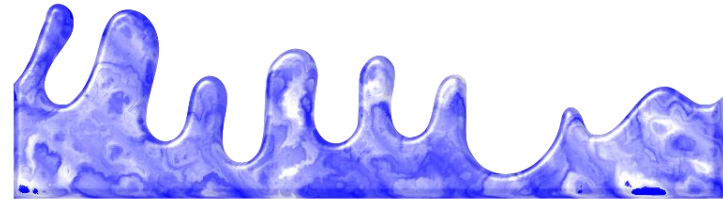


## 4. ACTIVE TO PASSIVE

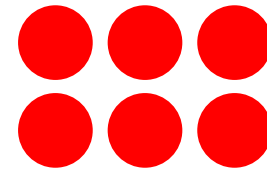




## 5. AI POWERED



## 6. FIXED JOBS > FLUID ROLES



## 7. COMMUNITIES



# Inside Zappos

Where Culture Thrives, Passion Follows

[Become an Insider](#) ▾

## What? No Job Postings!?

That's right! Our culture means everything – it's embodied by our core values and it's at the heart of our success. So, we want to get to know who you really are and not let our first meeting just be through a job posting. We invite you to get to know us and we want to get to know you too! It's a pretty big change; we get it. But hey, we're Zappos and we embrace change. It's how we roll.

[Learn More](#)



part of the  
**Zappos**  
family



**The strongest teams are built through employee referrals.**



**Request a demo**

Employee referrals are your company's best source of talent. However, common challenges limit the number of quality hires that are made. Simpler's platform empowers companies to take control of their employee referral program from discovery-to-hire.

# A referral program made for everyone

## We make referrals simple

### Easy set-up

Set up your new referral program in a minute. Plus with our free version, you can see what all the fuss is about without having to commit.

### Expand your network

Watch your networks seamlessly work together as you bring all your colleagues, alumni and friends under one roof.

### Maximise the reach of your jobs

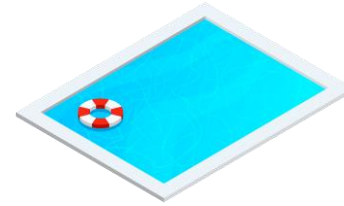
Once your job is published, we will automatically spread the word to your networks so they can get busy sharing and referring candidates.

[Get it now](#)



**firstbird**



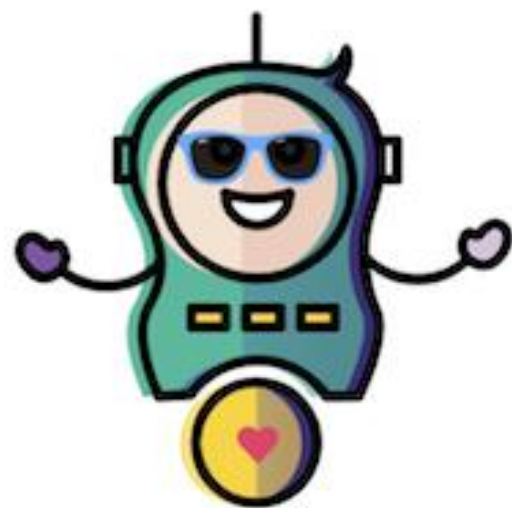


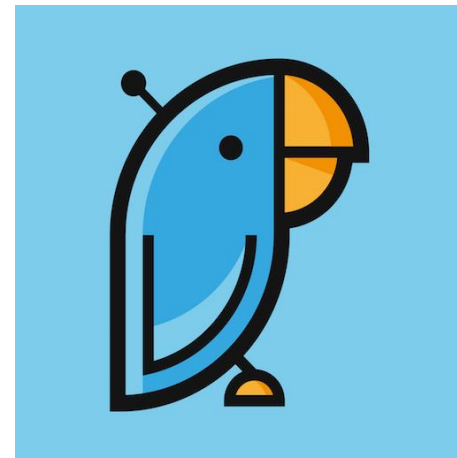
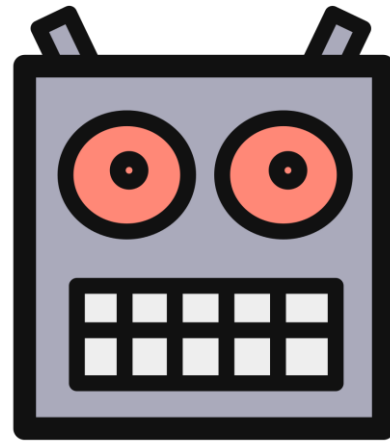
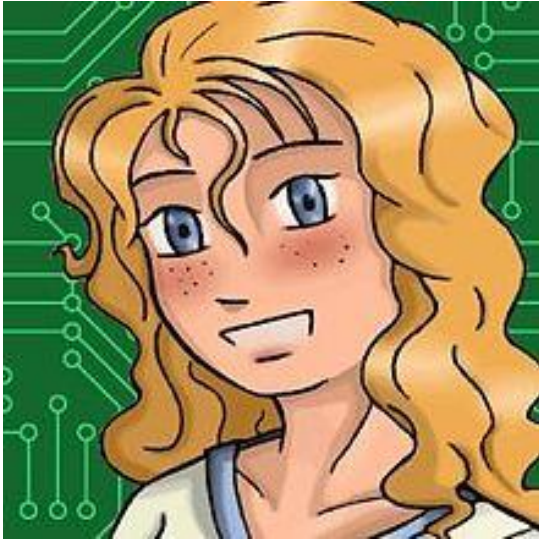
## 8. POOL MGT

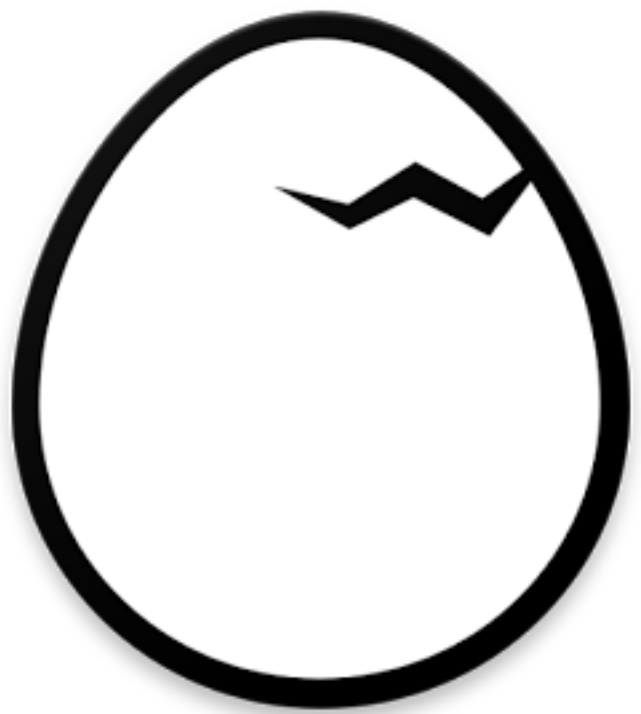


## 9. CHATBOTS







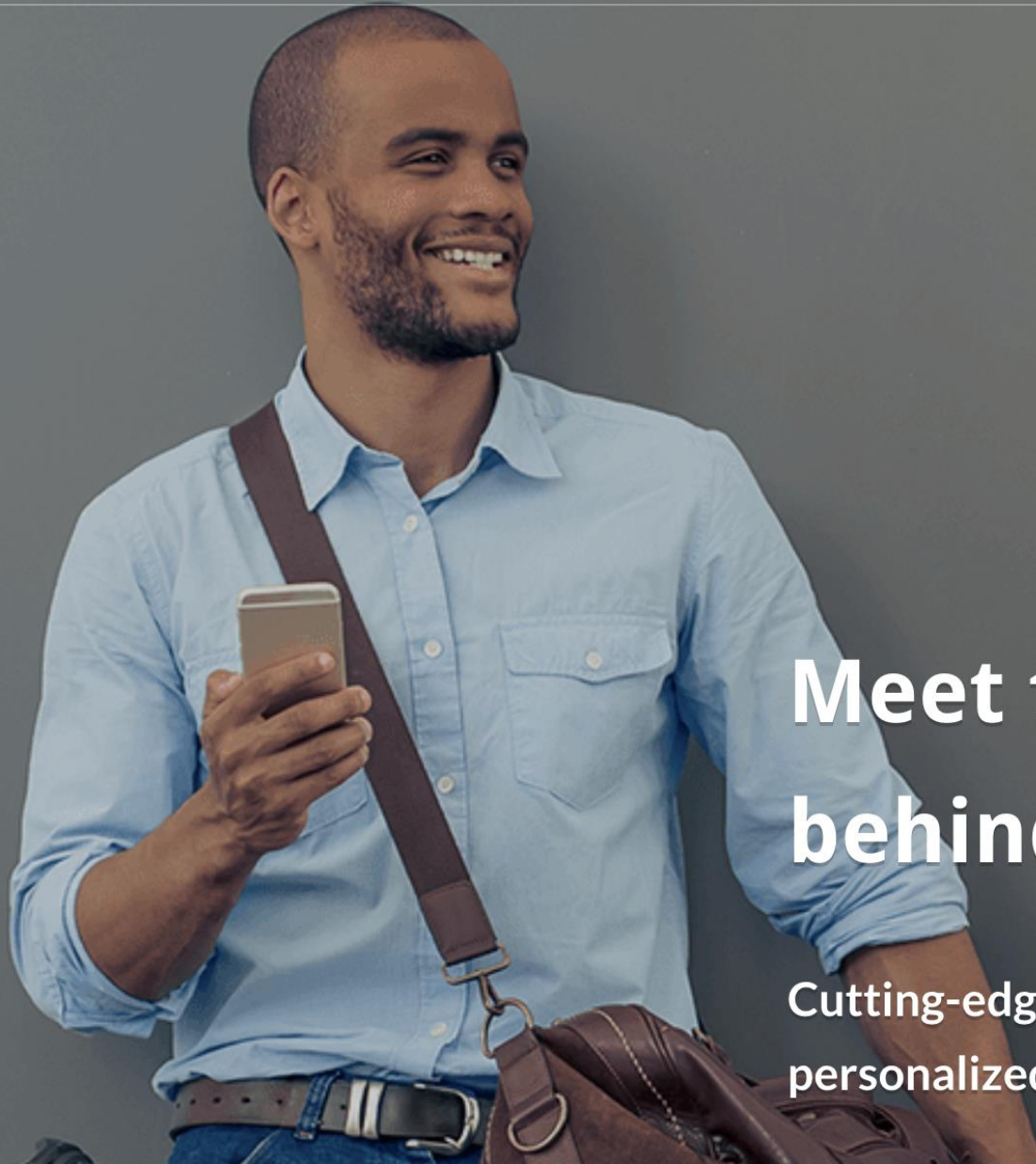




5

10. CULTURAL & PERSONALITY FIT





# Meet the real person behind the CV

Cutting-edge video recruitment technology. A  
personalized approach to recruiting.



Innovative solutions  
for E-HRM



Test-Toolkit



Process-Toolkit



360-Toolkit

# Assessment tests

Find the best candidates

Intelligence | Personality | Competency

[View all tests](#)





# MATCHING TALENT TO OPPORTUNITY, BIAS-FREE.

pymetrics applies proven neuroscience games and cutting edge AI to reinvent the way companies attract, select, and retain talent.

[Request a Demo](#)



# FUTURE PROOF SKILLS

SENSE-MAKING

NEW MEDIA LITERACY

SOCIAL INFLUENCE

TRANSDISCIPLINARY

COMMERCIAL AWARENESS

DESIGN MINDSET

CROSS CULTURAL COMP.

COGNITIVE LOAD MAN.

COMPUTATIONAL THINKING

VIRTUAL COLLABORATION



## 11. UNBIASED SELECTION



12. FUN



LEVEL  
9

1:3



ANY MOOD



HAPPY



SAD



ANGRY



Great!



8





Onboarding should be

# FUN

Put fun back into your employee onboarding

WHAT IS YOUR ONBOARDING CHALLENGE?











## 13. PURPOSE

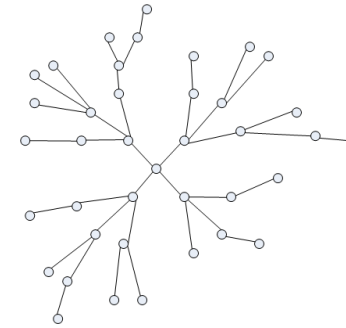
change the  
world list  
(fortune)

## Working for DSM

Working for DSM means doing something meaningful:  
contributing to a better world.

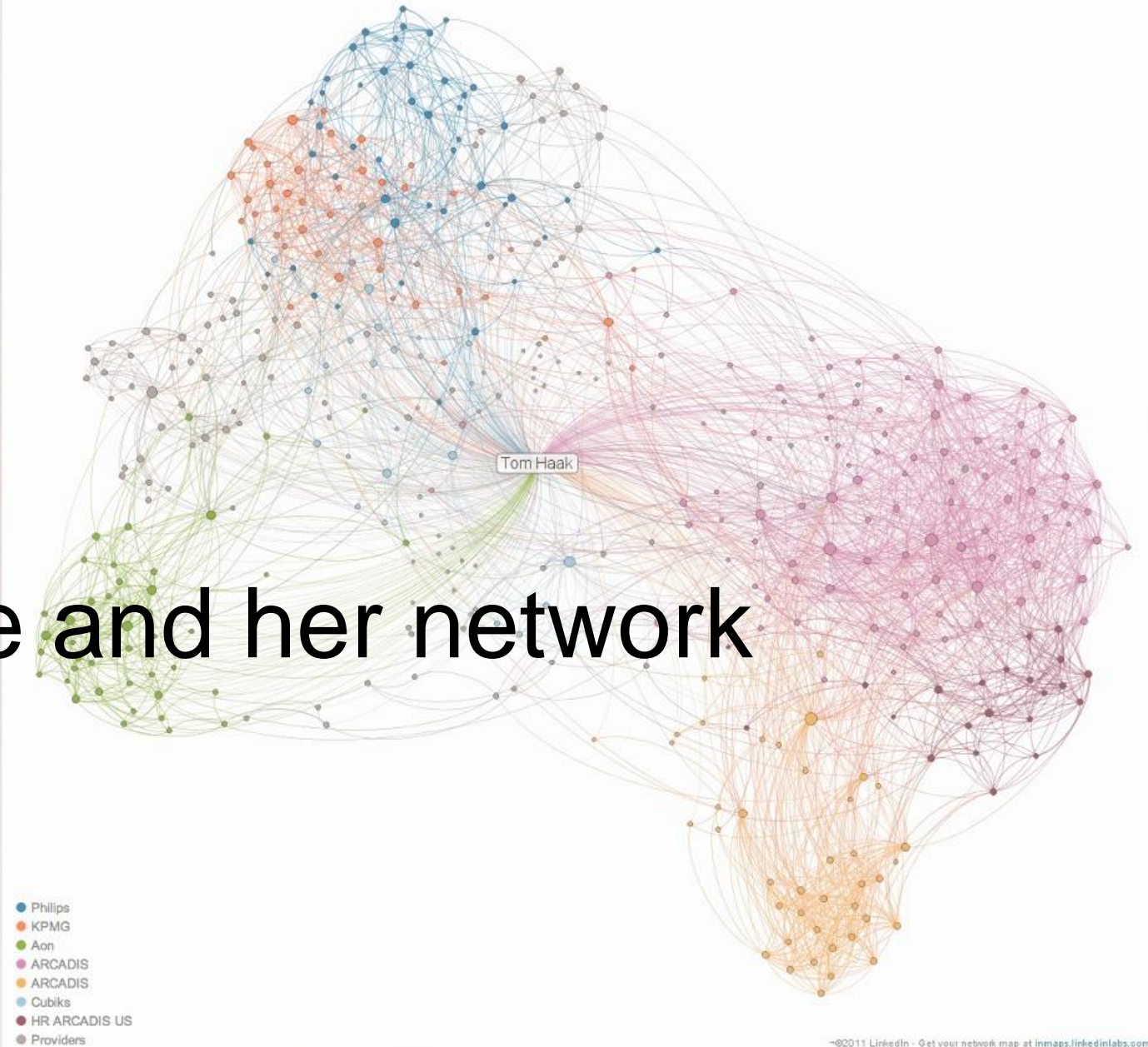
## THE TOP 10

RANK	COMPANY	INDUSTRY
1	JPMorgan Chase	Commercial Banks
2	DSM	Food Production
3	Apple	Computers, Office Equipment
4	Novartis	Pharmaceuticals
5	LeapFrog Investments	Diversified Financials
6	Ant Financial	Financial Data Services
7	Walmart	General Merchandisers
8	Toyota Motor	Motor Vehicles & Parts
9	Johnson & Johnson	Pharmaceuticals
10	Yara	Chemicals



# 14. TEAMS? NETWORKS?

you hire a candidate and her network





## Tom Haak



Director HR Trend Institute | HR with impact | Innovation | HR Analytics | <http://hrtrendinstitute.com>

Amsterdam ★ Expert

Analytics ★ Expert

Artificial Intelligence

Bingo ★ Expert

Consulting ★ Expert

Human Resources ★ Expert

Innovation ★ Expert

Labor Law ★ Expert

Leadership ★ Expert

Management ★ Expert

Recruitment and Staffing ★ Expert

Social Businesses ★ Expert

The Next Web ★ Expert

Behavioral Economics

Dutch

Emotional Intelligence

Gamification

Netherlands

Personal Development

Project Management

Spiders

Klout is now kaput.





# INFLUENCE

Gain access to employee-elected influencers and their most critical communication channels to drive change, improve internal communication, boost employee engagement

**GET TO KNOW INFLUENCE**

# EXCELLENCE

Understand employee, departmental and hierarchical connections, decision making and knowledge sharing patterns to accelerate organizational performance

**GET TO KNOW EXCELLENCE**

## 15. BLOCKCHAIN





A conceptual graphic for blockchain technology. The background is a dark blue grid with glowing white circuit lines and dots. In the center is a large, glowing white circle containing the text "BLOCK CHAIN TECHNOLOGY". Surrounding this central circle are six smaller, glowing white circles, each containing a different icon: a laptop with binary code, a chain link, a classical building with a dollar sign, a padlock, a Bitcoin symbol, and a tablet with binary code. The overall theme is digital technology and security.

# BLOCK CHAIN TECHNOLOGY



## 16. RECRUITMENT ANALYTICS

[APPS](#)[NEWS](#)[CALENDAR](#)[ABOUT US](#)[CONTACT](#)

# PEOPLE ANALYTICS MADE EASY

An online solution for **workforce reporting**  
and **people analytics**

[REQUEST A DEMO](#)

[LEARN MORE](#)

# function(HR)<sup>®</sup> – *NAVIGATE YOUR PEOPLE DATA*

Nutzen Sie fortgeschrittenes People Analytics im Self-Service,  
auch ohne Data Science-Hintergrund.

[Live-Demo anfordern](#)





- [hrtrendinstitute.com](https://hrtrendinstitute.com)
- Twitter: @tomwhaak
- Flipboard: The Future of HR
- Pinterest: The Future of HR

